

THINKING BIG
focused & organized



You're My Coach, Help Me Re-Invent Myself!



Make the Fourth Quarter Count

It's Time for Results!
I'm filling up my calendar now for the rest of 2008 AND I want to be part of your successful fourth quarter. [Make the quarter count](#) with clear and precise goals, AND prepare for a focused and organized 2009.
Call today to reserve an appointment: 973.736.8112.

*There is so much good
to be done for so many
good people.*

Offer Expires: November 30, 2008

After 42 years in the insurance business, Stan Rothstein was starting to develop some bad habits. Stan had fallen into a senior slump. He was coming into his office late and leaving early and his activity levels were very low. He wasn't "suing up" and worse of all he wasn't happy.

I gave a one-hour presentation at his agency, Thinking BIG: Focused & Organized, and right after my talk Stan was the first to approach me. He smiled, handed me his card and said with no hesitation, "You're my coach. Help me re-invent myself." We started our coaching relationship immediately.

Stan has proven to be my ideal client poster child. I tell people that when they do two things I can guarantee results:

1. Have an open mind and listen.
2. Do what you say you're going to do.

Stan gets a 10 on both. He comes to all of our coaching sessions 100% prepared, totally on top of the next steps he's ready to take. His tremendous commitment to his clients and his family are only exceeded by his tremendous enthusiasm for life.

The "Thinking Big:
Focused and Organized
Newsletter" is written
on a monthly basis.

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How is Stan Now?

"I'm re-invented and I'm loving my 48th [yes, Stan and I are in our 6th year of coaching] year in this business. The hard times of inactivity are over! I faced up to my goals and dreams and the impact of accountability to myself and to Mark.

I'm fulfilled and consumed by the joy of activity."