

# THINKING BIG

*focused & organized*



# Welcome to First Quarter 2008

To have a great year, you need to have a great first quarter, and to have a great first quarter you need to have a great January and February. I'm here to help you have a great February and to have a great first quarter, virtually assuring you a fabulously successful 2008 and beyond.

Note: "Great" is defined by the goals you set and achieve in the first quarter. It's not just hitting your numbers goals, or it may be. You decide.

Here we are at the beginning of a new year and I have two simple, yet powerful questions for you. Are you crystal clear on:

1. Your goals for 2008?
2. The next steps and the time frames associated with the efficient and effective achievement of these goals?

If you are, congratulations!

If not, then we'll need **THE BIG THREE**:

1. Organized lists thru The Clarity Formula\* and/or using a Daily Priority List\*
2. Scheduling time to make your 'high impact - doing what counts' calls or scheduling time for that HUGE project and,
3. Keeping that appointment with your self to make the calls, to take action on your project.

This formula for success is simple but not easy. When, not if, you powerfully implement this system, you will have a fabulously successful 2008 and beyond - guaranteed. The additional good news is that this system becomes easier and easier to implement as it becomes a habit and then a way of doing business.

All it takes is two things to assure that this system will work for you:

1. Have an open mind and listen.
2. Do what you said you were going to do.

And having a coach like me helps you keeps you accountable!

Email me if you need anything, mark @hrgoals.com.

All the Best, All-Ways,  
Mark Riesenber

\* Reference your coaching binder for forms, such as the Clarity Formula and the Daily Priority List.

The "Thinking Big: Focused and Organized Newsletter" is written on a monthly basis.

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## Try A Coach

We feel one of the ways to know if coaching is for you is to try a session. We would be glad to extend the offer to any of your colleagues for one free phone get-to-know you session. You know how its worked for you...isn't it time for your friend to know.

*There is so much good to be done  
for so many good people.*

Offer Expires: June 30, 2008